



<https://janakifurniture.com/?jobs=business-development-executive>

## Business Development Executive

### Description

Janaki Steel industries, a 33 years old furniture company in Biratnagar is hiring an energetic candidate who can flexibly handle it's factory outlet sales, marketing, and understands the importance of digital marketing as well as physical marketing to attain company's sales growth target.

### Responsibilities

- Handle Factory Outlet Staffs and their Sales Records.
- Write Digital and Physical Documents accordingly.
- Take responsibility of Company's Processes and Guide Production Manager Accordingly.
- Visit Project Sites Often.
- Report Daily Works.
- Keep an understanding of inner workings of a company's products and services as well as its customers.
- Should withstand in stress related situation

### Qualifications

1. MBA ( First Priority)
2. BBA/BBS/BIM/BIT/BCA With 2 Years Of Experience In Any Business Organization
3. Interior Designers
4. Civil/Architect/Computer/Mechanical Engineers can Apply too

### Skills

- MS- Word / Excel / Powerpoint And Basic Computer Application Skills
- Quotation & Business Proposal Writing Skills
- Excellent writing and Communication Skills.
- Interpersonal skills and ability to build rapport with clients.
- Good listening, Analytical & Problem solving skills.
- Time management skills
- Critical thinking skills.
- Negotiation Skills
- Project Management Skills
- Flexibility.
- Technical Skills.

### Job Benefits

- Incentive Facilities
- Riding Facilities
- International Holiday Packages / Extra Bonus Packages

### Hiring organization

Janaki Steel Industries

### Employment Type

Full-time

### Industry

Furniture

### Job Location

House no. 77, Lekhnath Marg (West Of Mahabir Chowk), Sarouchiya, Biratnagar 6, Morang, Nepal

### Working Hours

9 A.M – 7 P.M

### Base Salary

Rs. 240,000 - Rs. 500,000

### Date posted

August 15, 2021

### Valid through

31.08.2021